

**April Monthly Meeting Minutes**  
**April 14, 2010 11:30 AM Kingfish Restaurant**

Pamela Farmer called the meeting to order at 12:00 PM. The membership participated in the Pledge of Allegiance. Pam provided words of gratitude with a motivational.

Nancy Thompson went over some updates: FHA MIP has gone up to 2.25%. KHC needs AUS approval. They are no longer accepting RHS Reservations.

Adam Hall is planning the Summer Outing for August 9<sup>th</sup> at Standard Country Club. There will be more than just golf this year. The members will have the opportunity to play tennis, swim or play cards. More information will be given at a later date.

Any Associate member who wishes to sponsor a meeting can contact Shannon Vittitow for details.

Shannon talked about the Blessings in a Backpack. We will be collecting money at our May and June meeting to purchase food for children to take a backpack home on Fridays so that they will have food to eat on the weekend. Some of the children eat through programs at school and do not have enough food at home on weekends.

Trivia- What is the connection between Kentucky and Post-It-Notes? They were manufactured exclusively in Cynthiana, Ky.

Pam Thompson introduced our speaker, Gary Montgomery. Gary is the author of "I Can Play" and is a story teller. ADJUST is Gary's favorite word. CHANGE is harsher. Adjust is what we think of ourselves. We go through life and adjust.

True Leadership is when you make someone else feel better about themselves because they were around you.

Engage people, Influence and add value. That's what we do as sales people. Use questions to engage people. Leaders learn about people. What kind of leader are you going to be on this earth?

Sellenberger, the pilot who took the plane down in the Hudson River, prepared all his life for those five minutes. Be ready to guide when the need arises. Everyone wants to win. Few have a will to prepare to win.

Dream- Are your people excited? Would you like for them to be? Your biggest challenge- Prepare yourself. Focus on being better.

Gary was very inspirational to all of us and very informative. We also found out during the presentation that Nancy Thompson has a tattoo.

Door prizes were donated by: Wine, Pamela Farmer, Commonwealth Bank, Wine, Julie Domain, Mooser, Visa Gift card, Forcht Bank, Cheescake Factory, Jonathan Boyd, O'Charleys Gift card, Sherry Wagerman, MGIC.

Meeting adjourned, 1:30 PM